

**CONSOLIDATED STATEMENT OF INCOME**

In millions of euros	dec 2006	% Prog	dec 2005*	dec 2005 published
Sales, net of taxes	77 901,1	6,6%	73 059,5	74 496,8
Other revenues	1 042,5	5,4%	989,4	1 011,3
<b>Total revenues</b>	<b>78 943,6</b>	<b>6,6%</b>	<b>74 048,9</b>	<b>75 508,1</b>
Cost of sales	(61 203,6)	6,5%	(57 480,2)	(58 626,5)
Margin of current activities	17 740,1	7,1%	16 568,7	16 881,6
SG&A	(12 894,8)	7,6%	(11 986,5)	(12 232,7)
<b>Activity contribution</b>				
Before depreciation & provisions(ACDA)	4 845,3	5,7%	4 582,2	4 648,9
Depreciation & provisions	(1 586,9)	11,0%	(1 429,7)	(1 474,2)
<b>Activity contribution (AC)</b>	<b>3 258,4</b>	<b>3,4%</b>	<b>3 152,5</b>	<b>3 174,7</b>
Non current income and expenses	15,9		(20,8)	(20,5)
<b>EBIT</b>	<b>3 274,3</b>	<b>4,6%</b>	<b>3 131,7</b>	<b>3 154,2</b>
Financial result	(479,6)	6,6%	(449,9)	(454,6)
Result before tax	2 794,7	4,2%	2 681,8	2 699,6
Income tax	(810,2)	3,2%	(785,1)	(793,9)
Net income from recurring operation of				
Consolidated companies	1 984,5	4,6%	1 896,7	1 905,7
Equity accounted companies	35,8	-29,2%	50,6	50,6
Net income from recurring operation	2 020,3	3,8%	1 947,3	1 956,3
Minority interests	(163,4)	9,2%	(149,6)	(148,8)
<b>Net income from recurring operation- Group Share</b>	<b>1 856,9</b>	<b>3,3%</b>	<b>1 797,6</b>	<b>1 807,5</b>
Discontinuing operations Group Share	411,7		(361,6)	(371,5)
Discontinuing operations Minority Interest	0,4		3,5	2,7
<b>Total net income</b>	<b>2 431,6</b>	<b>53,7%</b>	<b>1 582,1</b>	<b>1 582,1</b>
<b>Net income- Group Share</b>	<b>2 268,5</b>	<b>58,0%</b>	<b>1 436,0</b>	<b>1 436,0</b>

(\* ) 2005 : restated from discontinued activities (according to IFRS 5)

**MAIN RATIOS**

	dec 2006	dec 2005	dec 2005 published
Gross margin / Sales	22,8%	22,7%	22,7%
SG&A / Sales	-16,6%	-16,4%	-16,4%
Activity contribution / Sales	4,2%	4,3%	4,3%
EBIT / Sales	4,2%	4,3%	4,2%
Tax rate	29,0%	29,3%	29,4%
ACDA / Financial result	(10,1)	(10,2)	(10,2)
Activity contribution / Financial result	(6,8)	(7,0)	(7,0)

<b>CONSOLIDATED BALANCE SHEET</b>
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In million of euros	dec 06	dec 05
<b>ASSETS</b>		
Intangible assets	11 890	11 097
Tangible assets	13 736	13 401
Financial Investments	1 528	1 642
Deferred tax assets	922	1 029
Investment properties	455	463
<b>Non current assets</b>	<b>28 531</b>	<b>27 632</b>
Inventories	6 051	6 110
Trade receivables	3 620	3 451
Bank loans	4 242	3 755
Other receivables	1 368	1 411
Cash and cash equivalents	3 697	3 733
<b>Current assets</b>	<b>18 978</b>	<b>18 460</b>
Non Current assets of discontinued activities	23	158
<b>TOTAL</b>	<b>47 532</b>	<b>46 250</b>
<b>LIABILITIES</b>		
Shareholders equity, Group share	9 486	8 385
Minority interests in consolidated companies	1 017	1 001
<b>Shareholders equity</b>	<b>10 503</b>	<b>9 386</b>
Deferred tax liabilities	280	226
Provisions for contingencies	2 256	2 325
<b>Non current liabilities</b>	<b>13 039</b>	<b>11 938</b>
Borrowings	10 006	10 523
Trade payables	16 449	16 025
Bank loans refinancing	3 943	3 464
Other debts	4 082	4 262
<b>Current liabilities</b>	<b>34 479</b>	<b>34 274</b>
Non current liabilities of discontinued activities	13	38
<b>TOTAL</b>	<b>47 532</b>	<b>46 250</b>

<b>MAIN RATIOS</b>
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	<u>dec 06</u>	<u>dec 05</u>
Net debt	6 309	6 790
Net debt / Shareholders equity	60%	72%
Operating working capital (in days of COGS)	40	40

<b>CONSOLIDATED STATEMENT OF CASH FLOW</b>
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In million of euros	dec 2006	dec 2005
<b>NET DEBT OPENING</b>	<b>(6 790)</b>	<b>(6 770)</b>
Cash Flow	3 586	3 582
Change in working capital	101	39
Others	(227)	153
<b>Cash flow from operations</b>	<b>3 460</b>	<b>3 775</b>
Capital expenditures	(3 368)	(2 899)
Others	10	(154)
<b>Free Cash Flow</b>	<b>101</b>	<b>722</b>
Financial investments	(594)	(802)
Disposals	2 078	1 277
Others	(148)	(64)
<b>Cash flow after investments</b>	<b>1 436</b>	<b>1 132</b>
Dividends / capital increase	(808)	(633)
Impact of IAS 32/39	N/A	(499)
Others (dividends, change and perimeter)	(148)	(19)
<b>NET DEBT CLOSING</b>	<b>(6 309)</b>	<b>(6 790)</b>

CHANGES IN SHAREHOLDERS EQUITY
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In million Euros	Retained Earnings	SH equity Group share	Minority Interests
At December 31, 2005	9 386	8 385	1 001
Dec 2006 result	2 432	2 269	163
2005 dividends	-812	-706	-106
Capital increase and premiums	7		7
Foreign currency translation adjustments	-436	-393	-43
Change in consolidation perimeter	-72	-64	-8
And other movements.	-2	-5	3
At December 31, 2006	10 503	9 486	1 017